

**AMITY REMS**  
Real Estate Management System



**INTUITIVE**

Captures industry best practices as well as leverages the knowledge base which is constantly updated by the system.



**TRANSPARENT AND  
USER FRIENDLY**

System provides ease of use and gives complete control to customers.



**COMPREHENSIVE**

Addressing end to end requirements of real estate management across the business lifecycle.



**CONFIGURABLE**

Allows you to build the solution as per your requirement, addressing needs of diverse stakeholders.



**CUSTOMER DELIGHT**

Real time engagement for a connected experience.



*“Delivering Quality Products And Services  
Through Innovative Usage of Technology”*

[www.AmitySoftware.com](http://www.AmitySoftware.com)

# AMITY Real Estate Management System



## The Need

Real Estate is an industry that involves high value transactions and important financial decision making. The complexities of property portfolio management, valuations, and property buying and selling procedures, makes this a cumbersome and risky business venture. The criticality of financial data and its analysis, are critical for business decision making and ensuring profitability. This brings in the need for an all-round customized real estate management system that can manage and hence ease the real estate business operations.

## Drawbacks of Manual Operations

- Typically in a manual system, leads tend to slip as there is no system based reminder for follow-up.
- Manual demarcation of the physical boundaries on the ground by land surveyors.
- A layout design on the division is prepared by the land surveyor and forwarded to the ministry of land records and/or to local authorities (like municipal, City, County etc.) for approval.
- Every week, a sales executive updates a manual register based on the booking vs payment received as per two week deadline.
- Accounts department verifies that the information in the return sheet tallies with the supporting documents.
- Being manual and segregated, there is ample opportunity in the process for transactions to slip out or get delayed.
- With no tracking, it is also difficult to trace where a transaction is held up.

## What is Amity's Real Estate Management System?

REMS is a complete and comprehensive information management system that enables the real estate firms to streamline and computerize all their information needs throughout the organization. The system incorporates an underlying work flow engine which allows monitoring of activities beginning from lead & land management to sales to reporting.



### Special Features

- Tracking a Land from - Acquisition to Sales and Title deed transfer.
- Automated planning of all activities.
- Customer portal to provide Plots details, log Online Complaints, Download Sale Agreement etc.
- SMS and Email alerts to Customers and Management.
- Dashboard for monitoring Sales and Accounting for Management.

### Key Benefits

- Improved service levels better information management.
- Timely and Ad hoc alerts enabling required interventions
- Informed decision making.
- Enhanced performance and efficient risk management .
- Customized for ease of use and to incorporate client preferences.
- Cost reduction through enhanced resource management, and efficient processes.

## Advantages

- Complete and improved lead follow-up.
- Sales tracking.
- Improved Work Planning.
- Integration with Field Sales and Office.
- Customer can check LIVE status of Plot Outstanding.
- Customer can enter the Complaints through portal.

## Process

## Modules

## Views



### Lead Management

- Capture
- Follow up
- Alerts and Notifications



### Land Acquisition

- Land details capture
- Land Evaluation
- Land Purchase Approval/Rejection



### Project Management

- Project Details Creation
- Value Addition
- Product Sale Request
- Sale Request Approval
- Project Status Entry



### Sale of Product

- Product Booking Entry
- Booking Browser
- Application Entry
- Application verification
- Offer letter generation



### Transfer of Product

- Product Transfer Entry
- Transfer Verification and Approval
- Owner History Maintenance



### Title Deed Management

- Title Deed Request
- Request Approval
- Payment Receipt
- Work Order Generation for Advocate
- Title Deed Receipt
- Advocate Invoices



### PURCHASING

#### Indent and Purchase

- Indent Entry and Approval
- Enquiry
- Quotation
- QCS (Quotation Comparison Sheet)



### Financial Accounting

- Voucher Browser
- Cash and Bank Voucher
- Journal Voucher
- Voucher Approval
- Cheque Printing



### Water Management

- Meter Reading Entry
- Monthly Invoice and Statement Generation
- Reconnection/Disconnection Entry



### Rental Module

- Rental Agreement
- Rent Collection
- Agent Invoice Verification
- Rental Agreement Cancellation



### HR & Payroll Module

- Employee Details
- Master Date Entry
- Monthly Transactions
- Payroll Processing
- Leave accounting



### KPI Module

- KPI Type
- KPI Entry
- KPI Approval Stage 1
- KPI Approval Stage 2
- Final Approval



### Customer Portal

- Dashboard
- Queries and Statements
- Document Downloads
- Complaints Entry



### MIS Dashboard

- Management Dashboard
- Queries and Daily Reports
- Alerts and Notifications



### PDA Module

- Plot Details
- Water Reading
- Reconnection/Disconnection

## About Amity

Amity Software was founded with a focus to provide technology driven solutions in line with industry best practices. Pioneers in providing Software & Smart Card technology based products and solutions, Amity's solutions are tailored to meet the specific requirements and in use across a wide range of industries including Insurance, Sugar, Steel, Cement, Agriculture, Retail, Health, etc.

We are SAP implementation partners for India and East Africa. Our expertise and experience is specially geared for the end-to-end execution of projects, from Conceptualization, Design, Solution Architecture, Process Re-engineering, Development, through till Installation, Testing and Commissioning. Our project execution methodology is backed by matured processes and secured work methods, as is evidenced in our CMMI Level 5, ISO 27001 and ISO 20000 certifications.

At the leading edge of System Integration Technologies, our success hinges on our unparalleled domain expertise spanning diverse industry verticals, in each of which we have designed and implemented path breaking, first-of-their-kind, mission-critical solutions. Amity enjoys a reputation for developing innovative turnkey customized solutions, delivered on time and within budget. Testimony to this lies in close to 100% of our customers, from across user segments, industry verticals and geographies, entrusting us with ongoing and repeat business.

Our management team draws technocrats with experience across a wide cross section of industries. A customer centric enterprise, the employee comprises of software engineers, R&D engineers, SAP consultants and technology specialists, have helped us deliver to our customers the best cost-performance advantage.

### Already in use at:

- Family Bank Insurance Agency
- Kenya Orient Insurance Limited
- Kenya Orient Life Assurance Limited
- Alpha Africa Asset Managers Limited



## Our Offices



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